



## Director – Executive Search

Position Information	
Position Title:	Director
Location:	Perspective, 268 Summer Street, Boston, MA
Hours:	Full-Time

Position Overview
At Perspective, we believe that the best vehicle for the continued evolution of healthcare is people. Perspective provides executive search and organizational development services to evolving healthcare and life sciences companies. Our small, collaborative, and driven team is seeking a Director to support our executive search projects. The Director will be a key member of the search team and serve as a primary point of contact for Perspective in the market with prospective candidates.

Roles & Responsibilities
<ul style="list-style-type: none"><li>• Conduct end-to-end recruiting process for executive-level positions; develop and manage candidate and client relationships, manage candidate progression, own all client deliverables, lead regular client calls, and hold accountability for overall project success</li><li>• Maintain a strong understanding of the market dynamics impacting our clients across the healthcare and life sciences industry including M&amp;A-related news, VC / PE financings, IPOs, scientific and technical developments, clinical and commercial advancement of products, executive hires and transitions, etc.</li><li>• With the support of an Analyst, own the identification and screening of potential candidates for ongoing executive and board of director searches through primary and secondary research, while leveraging both internal and external sources</li><li>• Contact high-potential prospects and conduct candidate networking, screening, and interview calls and meetings</li><li>• Lead various ad hoc projects related to business development, knowledge management, thought leadership, or marketing as needed</li></ul>

Job Requirements
<ul style="list-style-type: none"><li>• BA / BS degree with a strong academic background; degree in healthcare / life sciences-related field preferred</li><li>• 8-10 years of relevant work experience with a minimum of two years in executive search or other executive recruiting function; prior experience in the healthcare industry a plus</li><li>• Passion for developing subject matter expertise in innovative healthcare and life science companies and their senior-most talent</li><li>• Strong executive presence and high degree of comfort in interacting with high-level external stakeholders</li><li>• Thoughtful, analytical, and consultative approach based on demonstrated client experience</li><li>• Flexible and able to deal with diverse assignments and expectations</li></ul>

Contact Us
To apply, please send a resume and cover letter outlining relevant experience to <a href="mailto:contact@perspective.com">contact@perspective.com</a> . For more information about Perspective, visit <a href="http://www.perspective.com">www.perspective.com</a> .