



## Associate – Executive Search

Position Information	
Position Title:	Associate
Location:	Perspective, 268 Summer Street, Boston, MA
Hours:	Full-Time

Position Overview
<p>At Perspective, we believe that the best vehicle for the continued evolution of healthcare is people. Perspective provides executive search and organizational development services to evolving healthcare and life sciences companies. Our small, collaborative, and driven team is seeking an Associate to support our executive search projects. The Associate will be a key member of the search team and serve as a primary point of contact for Perspective in the market with prospective candidates.</p>

Roles & Responsibilities
<ul style="list-style-type: none"><li>• Develop a strong understanding of the market dynamics impacting our clients across the healthcare and life sciences industry including M&amp;A-related news, VC / PE financings, IPOs, scientific and technical developments, clinical and commercial advancement of products, executive hires and transitions, etc.</li><li>• Participate in the launch of new search projects, developing unique approaches and strategies for each client</li><li>• Own client deliverables such as position specifications and the strategic content of progress reports</li><li>• Own the identification of potential candidates for ongoing executive and board of director searches through primary and secondary research, while leveraging both internal and external sources</li><li>• Contact high-potential prospects and conducting candidate networking, screening, and interview calls</li><li>• Lead various ad hoc projects related to business development, knowledge management, thought leadership, or marketing as needed</li></ul>

Job Requirements
<ul style="list-style-type: none"><li>• BA / BS degree with a strong academic background; degree in healthcare / life sciences-related field preferred</li><li>• 4-6 years of relevant work experience with a minimum of two years in executive search or other executive recruiting function; prior experience in the healthcare industry a plus</li><li>• Passion for developing subject matter expertise in innovative healthcare and life science companies and their senior-most talent</li><li>• Strong executive presence and high degree of comfort in interacting with high-level external stakeholders</li><li>• Highly motivated, proactive, self-starter who can work effectively in a team-based culture; will have an innate sense of urgency, commitment, and responsibility to meet project timelines</li><li>• Flexible and able to deal with diverse assignments and expectations</li></ul>

Contact Us
<p>To apply, please send a resume and cover letter outlining relevant experience to <a href="mailto:contact@perspective.com">contact@perspective.com</a>. For more information about Perspective, visit <a href="http://www.perspective.com">www.perspective.com</a>.</p>